BLAMER PARTNERSHIP

CULTIVATING ACCOUNTABILITY

Accountable Comp™

Can I Do This On My Own? You Can, But...

- We developed, refined and tested the unique Accountable Comp model for the past two years
- In 72 hours, we can provide a FREE estimate of agency fee savings with basic client information and no contact with agency
- We ONLY get paid if we save you money on agency fees. No Risk. No Consulting Fees.
- 4. We provide up-to-date "zero-based " agency costs, overhead & blended hourly rates on all SOW assignments
- 5. We are particularly adept in finding "hidden" agency profits in the base SOW assignments
- We develop metrics that ensure there is ample incremental brand revenue to pay for ALL agency mark-ups
- We establish brand metrics that are "fair and shared" for both agency & client
- 8. We get agency buy-in: selling and helping agency understand why Accountable Comp strengthens and benefits the client/agency relationship
- We provide specialized tools, process & materials to facilitate Accountable Comp and keep it on track
- We define, develop & customize all SOW assignments by complexity, creative rounds and rework rate
- 11. We handle all agency negotiations and provide contract oversight
- 12. We educate and train agency & client team members on the Accountable Comp process
- 13. As a client of Blamer Partnership you have access to our proprietary data and advice AFTER the initial assignment is completed

